



Venkat is a seasoned professional with a focus and demonstrated success developing and executing Go To Market and Demand Generation strategies at scale with a focus on driving customer adoption, driving pipeline and revenue.

He Has 25+ years of experience in in Leadership and Individual Contributor roles in Supply Chain and Manufacturing across Sales, Sales Management, Business Development, Presales and Go To Market at both startups and Large Enterprises.

As a practitioner and customer advisor in the past, He is currently leading a Team of professionals focused on customer facing engagements to drive transformational elements of their Business Processes.

Venkat's specific Industry vertical domain expertise includes Consumer Goods, Food and Beverage, Life Sciences Industrial Machinery and Components, Automotive and Specialty Chemicals.